



Be the Broker that Takes the Deal

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Have you ever turned down a client with a CMBS property because of past experiences? Or were told horror stories about CMBS only to decide that you would stay away from it altogether? Time and time again we hear how difficult brokers think CMBS are to work with, but this doesn't have to be a reason to turn down a deal.

With the right knowledge and partners you can be the broker that everyone comes to with their CMBS assumptions. Alongside 1st Service Solutions, brokers are able to provide the best outcome for their clients in an expedited fashion.

During an assumption we partner with the brokers, the attorneys, the buyer, and the seller to get the deal done quickly and cleanly. We'll collect the documents, submit the package, interact with the servicers, and deal with the rating agencies. We know how difficult CMBS can be and that's why we're here. Be the broker that takes the deal.