

Steve Banegas
(817) 756-7227
steve@1stsss.com
www.1stsss.com

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1ST SERVICE SOLUTIONS GAINS INDUSTRY ADVANTAGE

Dallas, Texas- October 2019 – 1st Service Solutions, the Commercial Mortgage Backed Securities (CMBS) industry’s first firm committed solely to borrower advocacy, has added yet another feather to its innovative cap—the hiring of industry insider, Ryan Berkshire. With nearly 15 years in the CMBS business, including underwriting for servicers and B piece bonds, Berkshire is bringing a highly valued perspective to the company’s advocacy efforts as that of an insider from the CMBS servicers side.

Company founder and president Ann Hambly, herself a 40+-year CMBS veteran, sees Berkshire’s addition to her team as a tremendous gain. “In bringing Ryan on board, we are gaining a wealth of experience *and* further differentiating ourselves from the competition for our assumption work,” Hambly said. “Because Ryan has spent so many years underwriting assumptions *for the servicers*, we are gaining tremendous inside knowledge and expertise.

“We’ve always relied on our relationships with our servicers to work out the best possible outcome for our clients—the commercial borrowers—and Ryan’s reputation, experience, and extensive network of industry-wide relationships will be a tremendous asset in continuing to best serve our clients.”

Prior to joining 1st Service Solutions, Berkshire was a Senior Analyst for KLM Realty Advisors, LLC, where he served as a third-party underwriter for CMBS servicers. During his 14 years working with KLM, he underwrote more than 500 loans and B piece investments.